

Tareq Abusukheila Biography

"Accomplished senior professional with over 30 years in the building design and construction industry for residential and commercial projects with special expertise in Design-Build project delivery method. Solid track record in designing and project management for residential, retail, C-stores, automobile fuel/service stations, mixed use, high rise buildings, educational facilities & campuses, and hospitality projects."



Skills Highlights

Real Estate Development Services

- Project/Site Acquisition, Idea Creation & Strategy
- Lead Market & Feasibility Studies for Project Concepts
- Capital Sourcing & Negotiation
- Products & Services Development
- Turn-Key Development Management
- Financial Planning & Management
- Team & Consultant Development
- Contract Negotiations & Risk Management
- Client & Partner Relations

Leadership

- Establish and execute a strategic plan for design within the Middle East Region including goals to elevate overall design direction, philosophy, and foster a positive, collaborative design excellence culture between practice area leaders and board of directors
- Serve as a technical expert available to consult and plan the design process, provide design direction and recommendations, and solve problems of large scope and complexity
- Represent the firm during weekly partner conference calls with global office leadership and serve as primary principal for outreach to other offices of the firm. Maintain contact with key leaders across the firm to stay abreast of the quality and capabilities of other offices and their personnel and collaborate for on-going design strategy development
- Strategy formation, assessment of needs and relevant trends, and recommendations for improvements relative to tools and methods of implementation of architectural software, design procedures, standard details, and master specifications
- Contribute and develop ideas, lead efforts and actively engage in the firm's research and development initiatives
- Reinforce and elevate the firm as a recognized design expert and initiate outreach connections to the external design community (public and private sectors)
- Promote thought leadership and serve as an advocate for firm design's by attending, exhibiting, and participating in industry organizations and authoring articles for publication
- Marketing and business development activities including establishing, building, and maintaining working relationships with key clients and strategic partners, assisting to develop capture plan strategies, contributing to proposal writing & contracts, and client interviews to win work

- Establish and maintain working relationships and outreach with regional architecture programs (schools, colleges, universities and governmental entities)
- Participate in recruitment and retention activities in coordination with the global firm principals

Project Management

- Define project scope, deliverables and articulate a pathway for project success in coordination with the client and other stake holders
- Ensure client and firm expectations is understood and conveyed and adhered to by all project team members
- Direct multi-disciplinary design team and external consultants, authorities and project participants
- Communicate with the client, design team, consultants, construction contractors, agencies, and other project stakeholders to achieve project success, mitigate risk and pro-actively resolve issues
- Prepare project proposals by developing strategies and performing technical writing
- Prepare project work plans including activities schedules, staffing plans, fee estimates, cost projections, etc.
- Establish project budgets, communicate and distribute budget allocation, manage and control budgets
- Resource management and staff allocation to fulfill project requirements and deliver to expectations

Design Execution

- Work closely with firm practice area leaders to execute high performance projects with the highest quality, on time, within budget, and in a collaborative manner
- Lead, plan, participate and monitor the design process including production of narratives, reports, graphics, design presentations, drawing and specification documents
- Establish, design, and specify project-appropriate architectural requirements
- Representation at client and internal meetings, and facilitate communication with clients, consultants, contractors, and others regarding design issues during various stages of project development
- Assist in creating a process of design reviews, critiques, charrettes and similar design activities
- Ensuring and influencing an adherence to a design excellence attitude in all matters beyond projects
- Cultivate and mentor design team to inspire innovation and creativity throughout the design, delivery and execution process

Qualifications

- Excellent time management and organization skills with the ability to become involved in and remain current on issues relating to several concurrent projects in various stages and complexity
- Proven track record of success in building, maintaining, and expanding client and strategic partner relationships
- Ability to develop collaborative relationships across the firm
- Knowledge of the total project process including fee and team management, schedules and budgets
- Experience creating and developing overall design concepts and formulating design presentation strategies with an understanding of trends, technologies and methods
- Advanced knowledge of construction, plan review and construction methods
- Excellent motivation and communication skill, capable of dealing with employees, owners, engineers and project sub-consultants
- A desire to mentor team members, offer guidance and leadership
- Active leader and member of varied professional and community organizations

Professional Experience

Firm	Location	Role	Dates
Aspen Consultancy	Abu Dhabi, UAE	CEO	2015 – 2019
Gensler	Abu Dhabi, UAE	Principal Managing Director	2008 - 2015
KEO Int. Consultants	UAE / Kuwait	Director of Architecture	2000 - 2008
Gensler	London, UK	Sr Architect Design Manager	1997 - 2000
Gensler	Denver, Colorado, USA	Architect Senior Architect	1991 – 1997

Project Experience

<p>Aviation</p> <ul style="list-style-type: none"> Midland International Airport, Midland, Texas, Area: 83,610 sq ft 	<p>Media</p> <ul style="list-style-type: none"> AJMN Buildings, Doha, Qatar, Area: 60,000 sq ft
<p>Financial Services Offices / Towers</p> <ul style="list-style-type: none"> Smith Barney, Bloomfield Hills, MI, Area: 4,650 sq ft Tudor Proprietary Trading L.L.C / Great, Burgh House, Surrey, UK, Area: 23,200 sq ft Abu Dhabi Islamic Bank, Abu Dhabi, UAE, Area: 176,500 sq ft ADIB Bank, Abu Dhabi, UAE, Area: 510,950 sq ft Project Falcon, Dubai, UAE, Area: 20,000 sq ft Credit Suisse, Doha, Qatar, Area: 20,000 sq ft Gulf Capital, Abu Dhabi, UAE, Area: 18,600 sq ft Kuwait Finance House 13 Branches, Kuwait, Area: 78,950 sq ft National Bank of Abu Dhabi Global HQ, UAE, Area: 1,393,550 sq ft 	<p>Corporate Office & Headquarters</p> <ul style="list-style-type: none"> Boston Chicken, Golden, CO, Area: 41,800 sq ft Jefferson County District Attorney’s Building, Golden, CO, Area: 50,000 sq ft Jeppesen, Englewood, CO, Area: 204,350 sq ft MCI Telecommunications Corporation, Colorado Springs, CO, Area: 783,650 sq ft Halliburton Research & Training Center, Damam, KSA, Area: 102,100 sq ft Al Ghurair Group, Dubai, UAE, Area: 23,200 sq ft DU HQ, Dubai, UAE, Area: 185,800 sq ft Urban Planning Council HQ, Abu Dhabi, UAE, Area: 55,000 sq ft Wafra Real Estate, Kuwait, Area: 65,000 sq ft Nuzul Development, Mecca, KSA, Area: 17.5 M sq ft Cairo111, Cairo, Nasr City, Egypt, Area: 2.2 M sq ft
<p>Healthcare</p> <ul style="list-style-type: none"> ANR Medical, Detroit, Michigan, Area: 4,650 sq ft Centre for Research & Treatment of Diabetes, Kuwait, Area: 222,950 sq ft 	<p>Hospitality</p> <ul style="list-style-type: none"> Kipco Chairman’s Club, Kuwait, Area: 23,200 Marriott Hotel, Abu Dhabi, UAE, Area: 845,400 Al Qassim Hotel, Riyadh, KSA, Area: 110,000 sq ft

<p>Residential</p> <ul style="list-style-type: none"> ▪ Faisal Tower, Sha'ab, Kuwait, Area: 69,650 sq ft ▪ Al-Massaleh Towers, Kuwait, Area: 250,800 sq ft ▪ FD Reem Tower, Abu Dhabi, UAE, Area: 371,600 sq ft ▪ Latifa Galleria Tower, Kuwait, Area: 222,950 sq ft ▪ MAF Towers, Dubai, UAE, Area: 325,150 sq ft ▪ Al Abbar Palm Jumeirah Crescent, Dubai, UAE, Area: 200,000 sq ft ▪ Capital Center (ADNEC) Residential Towers, Area: 350,000 sq ft <p>Mixed-Use</p> <ul style="list-style-type: none"> ▪ FB Seef Development, Bahrain, Area: 3.5 M sq ft ▪ Al Areen Down Town, Bahrain, Area: 5 M sq ft ▪ Bawabat Al Riyadh, KSA, Area: 3.5 M sq ft ▪ Sowwah Central, Abu Dhabi, UAE, Area: 3.7 M sq ft ▪ Wafra Seef, Kuwait, Area: 139,350 sq ft 	<p>Retail</p> <ul style="list-style-type: none"> ▪ Robert Waxman, Denver, Area: 15,600 sq ft ▪ Al Othman Plaza, Kuwait, Area: 278,800 sq ft ▪ Green Island Development Project, Sha'ab, Kuwait, Area: 114,800 sq ft ▪ Khiran City Commercial Centre, Khiran, Kuwait, Area: 3.7 M sq ft ▪ Al Futtaim Motorworld, Abu Dhabi, UAE, Area: 1,100,000 sq ft ▪ Al-Kout Waterfront Project, Fahaheel, Kuwait, Area: 325,150 sq ft ▪ Cornerstone ADCOOP, Abu Dhabi, UAE, Area: 440,000 sq ft ▪ King Faisal Corniche Development, Manama, Bahrain, Area: 780,000 sq ft ▪ Lexus Showroom and Facilities, Shuwaikh, Kuwait, Area: 213,650 sq ft ▪ Marina Mall, LuSail, Qatar, Area: 826,800 sq ft ▪ Plaza 30 (Todd English F&B concept) Abu Dhabi, UAE:20,000 sq ft
<p>Educational, Institutional & Cultural</p> <ul style="list-style-type: none"> ▪ San Carlos Correctional Facility, Pueblo, CO, Area: 105,600 sq ft ▪ Belmar Crossing School, Lakewood Historic Center, Lakewood, CO, Area: 900 sq ft ▪ Koenig Alumni Centre, Boulder, CO Area: 900 ▪ College of Business Studies for PAAET, A'ardiah, Kuwait, Area: 1,300,600 sq ft ▪ College of Special Courses Centre for PAAET, Shuwaikh, Kuwait, Area: 1,207,750 sq ft ▪ Kuwait Police College for MOI, Mubarakiah, Kuwait, Area: 1,021,900 sq ft ▪ Entertainment, Cultural and Educational Center, Sharq, Kuwait, Area: 1,579,350 sq ft ▪ Gulf University for Science and Technology, West Mushrif, Kuwait, Area: 334,450 sq ft ▪ Heritage Village, Residential, Entertainment & Historic, Sharq, Kuwait, Area: 1,486,450 sq ft ▪ Kuwait Maastricht Business School, Kuwait, Area: 88,250 sq ft ▪ Abu Dhabi Police College, UAE, Area: 1,393,550 sq ft ▪ VVIP Library, Abu Dhabi, UAE, Area: 5,000 sq ft ▪ VVIP Private Majilis (Public Hall) & Residence, Abu Dhabi, UAE, Area: 110,000 sq ft 	<p>Commercial Office Buildings/ Towers</p> <ul style="list-style-type: none"> ▪ 370 Interlocken Blvd, Broomfield, CO, Area: 72,450 sq ft ▪ 13710 First National Bank Parkway, Omaha, NE, Area: 51,100 sq ft ▪ A'ayan Commercial Tower - Seef, Bahrain, Area: 183,950 sq ft ▪ Al-Jon tower, Kuwait City, Kuwait, Area: 157,950 sq ft ▪ Al Wataniya Tower ADIH, Abu Dhabi, UAE, Area: 232,250 sq ft ▪ B4 Canary Wharf, London, UK, Area: 171,850 sq ft ▪ Confer Tech, Westminster, CO, Area: 32,500 sq ft <p>Planning & Urban Design</p> <ul style="list-style-type: none"> ▪ Al-Watiya Waterfront Development Phase I, Kuwait, Area: 150 hectares ▪ Al-Watiya Waterfront Development Phase II, Kuwait, Area: 200 hectares ▪ Casablanca Development, Syria, Area: 140 hectares ▪ Du Park, Dubai, UAE, Area: 50 hectares ▪ Yas Island South Marina, Abu Dhabi, UAE, Area: 118 hectares

- Abu Dhabi School of Government, Abu Dhabi, UAE, Area: 30,000 sq ft
- ICD HQ, Dubai, UAE, Area: 2,000,000 sq ft
- Modon Properties, Abu Dhabi, UAE, Area: 25,000 sq ft

Professional | Law Firms

- Roetzel Address, Akron, Ohio, Area: 9,250 sq ft
- Pillsbury, Abu Dhabi, UAE, Area: 5,500 sq ft
- Reed Smith, Abu Dhabi, UAE, Area: 7,500 sq ft
- Latham & Watkins, Doha, Qatar, Area: 6,900 sq ft
- Latham & Watkins, Abu Dhabi, UAE, Area: 7,500 sq ft
- Baker Botts, Dubai/AbuDhabi, UAE, Area: 6,000 sq ft
- Heidrick & Struggles, Dubai, UAE, Area: 5,000 sq ft

Education & Training

Degree/Certificate	Location	Year
MSc Civil Engineering -Construction Engineering & Management	University of Colorado, Boulder, USA	1995
BSc Architectural Engineering	University of Colorado, Boulder, USA	1991
Master Certificate, Project Leadership Management & Communication	George Washington University, USA	2005
Certificate, Building & Leading High Performance Teams Program	Graduate School of Business Stanford University, USA	2007
Certificate A/E/C Principal Boot camp	PSMJ, Boston, USA	2007
Certificate, Emirate Green Building Council	Abu Dhabi	2007
Certificate, Leading and Managing People	Ross School of Business, Michigan, USA	2007
Certificate, Project Management Bootcamp,	PSMJ, Boston, USA	2008

Leadership & Volunteer Experience

- American Institute of Architects, Denver Chapter, CO, Committee Member, 1993 – 2007
- Kuwait University, Establish a Training Program-Architectural Students, 2005 - 2006
- Kuwait Fund for Economic Development, Establish a Training Program-Architectural Students, 2005–2007
- American University of Sharjah, Seminars for Architecture and Interiors Students, 2012 – 2015
- American Community School of Abu Dhabi, Board Member, 2010 - 2012
- Kuwait Ice Hockey Club, Program Director, 2000-2007 & Abu Dhabi Ice Hockey Club, Volunteer Coach, 2009

Media Articles & Interviews

- UAE Mega Projects Interview 2012 | uaemegaprojects.blogspot.com/2012/.../my-interview-with-mr-tareq-abu-sukheila.htm)
- Influences and Aspiration | Design Middle East, June 16,2013, www.designmena.com › People › Architects
- What will Expo 2020 mean for the UAE? | Design Middle East, www.designmena.com/insight/what-will-expo-2020-mean-for-the-uae
- NUQAT, Speaking for Creative Education Organization, www.nuqat.me/en/speaker/Tareq-Abu-Sukheila
- Speaking Events for NASIBAH in Doha and Dubai